

# The Source

January 19, 2022

PRO\*ACT

## Market Alerts

**Apples** – Market slightly higher. Light holiday packing schedules followed by snow last week are keeping inventories low and many shippers are at least temporarily out on some items. This situation should correct over the next couple of weeks.

**Asparagus** – Market continues to be steady with lighter supplies and good quality coming out of Mexico and Peru. The cold weather in Mexico has slowed the growth process in recent weeks. Larger sizing continues to be limited. Look for the market to adjust lower going into next week.

**Avocados** – Supplies out of Mexico continue to be light. 40's and larger are still on the lighter side with firm markets. Expect markets to remain steady at higher levels leading up to the Super Bowl.

**Bell Peppers** – Prices have softened as supplies have rebounded due to warmer temperatures in the growing regions of Mexico. FI volume is adequate. Overall quality is good. Good supply of colored bells, promotable volume available.

**Berries (Blackberries)** – Supplies coming in from Mexico are steady quality is good

**Berries (Blueberries)** – We are still in a growing area gap. Container offloads are still delayed keeping supplies lean.

**Berries (Raspberries)** – Central Mexico volume is tapering off sharply through next week. Market pricing should increase.

**Berries (Strawberries)** – Adequate weather out of all three growing areas combined with a post holiday lull in demand has caused a temporary softening of the market.

**Broccoli** – Tighter supplies is keeping this market elevated. The cold weather has slowed down growth. Look for this market to continue to stay elevated going into the weekend.

**Brussels Sprouts** – Extreme limited supplies continue this week. Quality is fair as suppliers are battling decay from the recent wet and cold weather. Look for this market to stay high and supplies limited for the next couple of weeks.

## Continued

**Carrots** – Snack packs are extremely tight again as school demand ramps up and labor issues become even more prevalent. Snacks this week are being allocated. Expect this to continue for the next several weeks. Please remember to place orders 72hrs in advance.

**Cauliflower** – Extremely limited supplies are the result of the cold weather in the forecast. Look for this market to stay high as the cold weather has slowed the growth process. Santa Maria and Yuma have both experienced cold and wet weather the last several weeks.

**Celery** – This market has stabilized as demand has fallen off. Production in Yuma is light and southern California continues to be the best location for volume and better pricing. Large sizing is tighter in availability. The overall quality continues to be above average with all suppliers.

**Citrus (Lemons)** – Supplies are steady out of Ventura County and Yuma, with more volume coming out of the Central Valley this week.

**Citrus (Limes)** – Prices have softened somewhat but prices remain elevated. Crossings through South Texas have improved. Expect prices to remain fairly steady yet elevated and prices to rise again in February which is normal for that time of year.

**Citrus (Oranges)** - Supplies remain very limited on 113's and 138's this week and are expected to remain tight through the rest of the navel season. Current sizing is peaking on 872ct and larger. We may need to sub sizes around or move orders a day to help fill in full. Markets will remain firm due to the limited availability. We highly encourage sending orders in advance to help secure orders.

**Cucumbers** – Florida cucumbers have mostly finished and mainly importing Honduran for this time frame. Supply is moderate as demand is high. Mexico supply has improved, and pricing has decreased a bit there.

**Eggplant** – Supplies are adequate. We expect better supply next week on eggplant.

**Garlic** – California supplies remain tight. Imports from China will help offset in a minor way. Pricing is higher and quality is good.

## Continued

**Grapes (Green)** – No change on this market. Vessels that should have landed Tuesday are being pushed to Friday. Vessels that should have landed Friday are being pushed to the middle of next week. The first week of February is the earliest that we might see some relief but I wouldn't take a big bet on it. Greens are slightly more available than reds and the East coast is still better than the West.

**Grapes (Red)** – No change on this market. Vessels that should have landed Tuesday are being pushed to Friday. Vessels that should have landed Friday are being pushed to the middle of next week. The first week of February is the earliest that we might see some relief but I wouldn't take a big bet on it. Greens are slightly more available than reds and the East coast is still better than the West.

**Green Onions** – Green Onions supplies continues to be extremely tight. Cold weather and lack of labor are contributing to the shorter supplies. Look for this market to go higher going into the weekend.

**Kale** – Steady supplies are keeping this market level. Watch this market closely with this past rain storm.

**Lettuce (Iceberg)** – This market remains steady as demand has been flat overall. The issues of blister and peel continue to be reported by shippers are cleaning up the product as much as possible at harvesting time. Supplies look to be steady for the rest of the week.

**Lettuce Leaf** – Blister and peel continue to be reported on romaine as well as green and red leaf items caused by cold temperatures in past weeks. Overall demand is steady and supplies look to be moderate to good for the rest of the week.

**Lettuce Tender Leaf** – Quality continues to battle light mechanical damage from the rain and cooler weather but overall fair to good quality with texture and size within spec. Look for this market to stay steady.

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## Market Alerts

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**Melons (Cantaloupe)** – Market steady at lower prices. Shippers without dews are still a downward force on this item.

**Melons (Honeydew)** – Market steady on fair supplies. Expect this to continue into next week.

**Melons (Watermelon)** – Market steady on light supplies.

**Mushrooms** – Market remains elevated but supplies are improving.

**Onions** – Red onions supplies are firming up. Prices remain escalated.

**Pears** – Market still steady. The crop is light on our favored sizes and grade but mediocre demand is keeping the market from taking off. Expect this market to perk up.

**Pineapples** – Lower volume continues on the pineapple front. Fruit quality is good right now with no issues forecasted for the near future.

**Potatoes** – Market is steady as transportation continues to drive the show.

**Squash** – Supplies a bit better this week due to warmer temperatures. But still a bit short. We expect better volume next week.

**Stone Fruit** – Small amounts of imported peaches and apricots now landing on both coasts. More availability on the east coast as the west coast ports continue to be back logged. The kiwi market continues to climb as shippers try to stretch their domestic crop through March with imports scheduled to start in April.

## Continued

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**Tomatoes** – Prices remain fairly steady. FL volume will drop off to normal winter levels. Mexico is the primary growing region. Round volume out of Nogales continues to ramp up. Sizing is running large as they are still in crown picks. Expect a good supply of romas for January. Grape supply is adequate but we expect better volume with warmer temperatures. Overall quality is good.

## Weather

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**California** – High pressure returns to the region today clearing skies while low temps fall to the low 30s to low 50s and high temps stay in the 60s. Thursday brings Santa Ana winds with gusts up to 30mph and will warm temps to the upper 60s to mid 70s.

**Mexico** – Cool/dry air will bring temps slightly below normal. Afternoon temps will be seasonal through Thursday and then a cold front will bring cooler temps for Friday. This weekend will bring slightly warmer temps.

**Florida** – The Bermuda High remains over the western Atlantic through Thursday, as a frontal boundary crosses north Florida for Friday, stalling out through Saturday morning, allowing for steady, light rain.

**Arizona** – Temps a few degrees above normal today (mid 60s to mid 70s) warming a couple more degrees Thursday/Friday in some locations. Morning lows today through Friday in the upper 30s to mid 40s, warming Saturday to the upper 30s-50 degrees.

## A Peek at Peak Seasons










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## Freight

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Trucks in the Northwest and Idaho remain tight and expensive. Trucks in CA/AZ remain steady. The national average continues to rise and is currently at 3.725 per gallon.

# Commodities at a Glance

 APPLES	Quality is good, pricing is higher	 CITRUS (LEMONS)	Quality is good, pricing is steady	 MELON (CANTALOUPE)	Quality is good, pricing is steady
 ASPARAGUS	Quality is good, pricing is steady	 CITRUS (LIMES)	Quality is good, pricing is steady	 MELON (HONEYDEW)	Quality is good, pricing is steady
 AVOCADO	Quality is good, pricing is steady	 CITRUS (ORANGES)	Quality is good, pricing is steady	 MELON (WATERMELON)	Quality is good, pricing is steady
 BELL PEPPERS	Quality is good, pricing is lower	 CUCUMBERS	Quality is good, pricing is steady	 MUSHROOM	Quality is fair, pricing is higher
 BERRIES (BLACKBERRIES)	Quality is good, pricing is steady	 EGGPLANT	Quality is good, pricing is steady	 ONIONS	Quality is good, pricing is higher
 BERRIES (BLUEBERRIES)	Quality is good, pricing is higher	 GARLIC	Quality is good, pricing is steady	 PEARS	Quality is good, pricing is steady
 BERRIES (RASPBERRIES)	Quality is good, pricing is higher	 GRAPES (GREEN)	Quality is good, pricing is higher	 PINEAPPLES	Quality is good, pricing is steady
 BERRIES (STRAWBERRIES)	Quality is fair, pricing is higher	 GRAPES (RED)	Quality is good, pricing is higher	 POTATOES	Quality is good, pricing is higher
 BROCCOLI	Quality is fair, pricing is higher	 GREEN ONIONS	Quality is fair, pricing is higher	 SQUASH	Quality is good, pricing is steady
 BRUSSELS SPROUTS	Quality is fair, pricing is higher	 KALE	Quality is good, pricing is steady	 STONE FRUIT	Quality is fair, pricing is higher
 CARROTS	Quality is good, pricing is steady	 LETTUCE ICEBERG	Quality is fair, pricing is steady	 TOMATOES	Quality is good, pricing is steady
 CAULIFLOWER	Quality is fair, pricing is higher	 LETTUCE LEAF	Quality is fair, pricing is steady		
 CELERY	Quality is fair, pricing is steady	 LETTUCE TENDER LEAF	Quality is fair, pricing is steady		